

TTK PARTNERS, LLC



Mergers & Acquisitions Advisory Services



*Founded in 2003 by Wall Street professionals, TTK Partners is dedicated to delivering high-caliber advisory services to the middle market.*

We are an independent firm wholly owned by our partners. Unlike our larger competitors, we are able to provide conflict-free advisory services to clients because we are specialists focused exclusively on mergers and acquisitions advisory services and are not hampered by principal investing, brokerage or financing operations. We orchestrate creative solutions to complex problems and are focused on cultivating valuable, long-term relationships with clients, whether a near-term transaction opportunity is imminent or not. Our firm is “fleet of foot”, and our partners are actively involved in all aspects of transaction execution.

## **ABOUT TTK PARTNERS**

TTK Partners provides global mergers and acquisitions advisory services focusing on the middle market, with transactions typically ranging from \$10 million to \$150 million in enterprise value.

TTK Partners is skilled in guiding division- and subsidiary-level management teams as well as private business owners through the M&A process, with expertise in managing complex transactions, including:

- Acquisitions
- Company Sales
- Product Line Carve-outs
- Subsidiary Divestitures
- Situations Involving Underperforming Assets or Businesses

In all cases, TTK Partners brings expertise gained through years of Wall Street experience to the middle market.

*TTK Partners' expertise increases the probability of success for its clients, whether they are looking to maximize proceeds from a sale, join forces with another company or grow through acquisitions.*

## CLIENT BENEFITS

- As experienced advisors, TTK Partners helps its clients analyze, plan, structure and execute transactions while avoiding the pitfalls often associated with failed deals.
- TTK Partners guides clients through the intricacies of a sale or acquisition process before entering into a contemplated transaction.
- TTK Partners handles and oversees much of the “heavy lifting”, allowing clients to remain focused on their business operations.
- TTK Partners’ methodologies and processes are time-tested and proven.
- TTK Partners leverages its network and deal-making expertise to effectively manage and close transactions.

## COMPETITIVE DIFFERENTIATION

### World-Class Execution

- ✓ Senior-Level Professionals Involved Throughout Transactions
- ✓ Reputation for Quality Execution

### Independence

- ✓ Wholly Owned by Founding Partners
- ✓ Exclusive Focus on M&A Advisory
- ✓ Free from Conflicts of Interest Typically Associated with Larger Investment Banks and Bank Holding Companies

### Solutions to Complex Problems

- ✓ Marketing and Positioning
- ✓ Financial Structuring
- ✓ Negotiation Tactics

### Importance of Each Engagement

- ✓ Middle-Market Transactions are our “Core” Business, not an Afterthought
- ✓ Long-Term Relationship Focus

**The founding members of TTK Partners have worked together for over a decade. During this time they have completed numerous mergers and acquisitions and capital-raising assignments for a wide variety of companies.**

### Sreenu M. Tadavarthy

Mr. Tadavarthy is a Partner and co-founder of TTK Partners and has over 15 years of investment banking and corporate finance experience. Prior to co-founding TTK Partners, Mr. Tadavarthy was a Vice President in the Chicago office of Bear Stearns where he was responsible for building and maintaining relationships with private equity sponsors. Prior to Bear Stearns Mr. Tadavarthy provided mergers and acquisition advisory and leveraged finance services for clients across a wide range of industries at CIBC World Markets and Bankers Trust. Mr. Tadavarthy holds a BS in Industrial Engineering from Northwestern University.

### Stanley G. Koss

Mr. Koss is a Partner and co-founder of TTK Partners and has over 15 years of investment banking and corporate finance experience. Prior to co-founding TTK Partners, Mr. Koss was a Vice President in Bear Stearns’ Leveraged Finance Department, based in New York City and a Vice President in Bear Stearns’ Chicago office where he worked with industrial and manufacturing companies. Prior to joining Bear Stearns, Mr. Koss was a Director in CIBC World Markets Global Automotive and Capital Goods Group. Prior to his tenure with CIBC World Markets, Mr. Koss worked for Bankers Trust and The Chicago Corporation. During his investment banking career, he has been involved in over 50 transactions totaling over \$10 billion. Mr. Koss graduated with high honors from the University of Michigan with a BA in Economics.

